



## Annexure G: Power Transformers Vendor Questionnaire

### Section 1 - General Questions

#### 1.1 Please list your parent companies and subsidiaries

		List Information Here
	Parent company	
	Subsidiary 1	
	Subsidiary 2	
	Subsidiary 3	

#### 1.2 Please indicate whether you are a manufacturer, sales or distribution company

	Manufacturer, sales or distribution?	
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#### 1.3 Have you ever supplied Eskom with power transformers or shunt reactors before? If yes, which Division did you supply and what specification?

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#### 1.4 Please provide the following general financial information:

	Key Financials	Turnover	Net Income
	Current Year (2012 projected)		
	Last Year (2011)		
	Previous Year (2010)		

### Section 2 - Supplier Profile

#### 2.1 Which transformers are you able to manufacture and supply?

	MVA	kV	Please indicate the annual factory capacity (total units per year)
	Small power transformers		
	Medium power transformers		
	Large power transformers		
	Generation Step-Up Transformers		

#### 2.2 Which transformers are you able to manufacture and supply?

MVA			kV	Please indicate the annual factory capacity (total units per year)
	Distribution Transformers	1.5 MVA to 160	6.6 kV to 132	
	Transmission Transformers	2.5 MVA to 1000	11 kV to 765	
	Transmission Transformers	100 MVAr to 400	400 kV to 765	
	Generation Transformers	1 MVA to 80	0.4 kV to 22	
	Generation Transformers	120 MVA to 1200	3.3 kV to 420	

<b>2.2 Are there any considerations that may place restrictions on your ability to supply power transformers (e.g. capacity, crane capacity, testing facilities)?</b>						
<b>2.3 Please indicate your estimated lead times (in months) with regards to each phase of transformer supply</b>						
	<i>Please add rows as necessary</i>	<i>Design and Engineer</i>	<i>Manufacture</i>	<i>Supply and Deliver</i>	<i>Install and Erect</i>	<i>Test and Commission</i>
	Generation Transformer					
	Distribution Transformer					
	Transmission Transformer					
<b>2.4 Please indicate what your current total manufacturing capacity is (units/month), and any plans which you may have to increase your capacity in the next three to five years.</b>						
<b>2.5 Which port of loading will you be using?</b>						
<b>2.6 What are some of the risks that you would foresee in entering into a short term /medium term contract ( 5 years or less) for the supply of transformers to Eskom?</b>						
	Risks?					
	Risks?					
	Risks?					
<b>2.7 Please indicate if you currently supply generation, distribution and transmission transformers to the export market, if so, what is your annual export volume?</b>						
	<i>Please add rows as necessary</i>	<i>Current Export Volume (Unit/Month)</i>				
<b>2.8 Do you have any technology or manufacturing agreements with other transformer companies? If so, please state the nature of the agreement</b>						
<b>2.9 Please provide the physical location of your source of supply</b>						

<b>2.10 Local suppliers, please indicate the following with regards to your BBBEE (Provide certificate please with your response)</b>						
	% of Black Ownership currently					
	% of Black Female Ownership currently					
	Current BBBEE level					
	Corporate Social Investment Initiatives					
	Youth Development Initiatives					
<b>Section 3 - Contact Persons</b>						
<b>3.1 During the process of questionnaire evaluation, various clarification questions may be asked. Please provide the following contact information.</b>						
	<b>Contact Person</b>	<b>Name</b>	<b>Email Address</b>	<b>Telephone (Office)</b>	<b>Telephone (Mobile)</b>	<b>Fax</b>
	Account Representative					
	Technical Representative					